#### FIRSTLINE PEO RFP PRE-BID MEETING



FIRSTLINE SCHOOLS - EDUCATION FOR LIFE



#### NTRODUCTIONS

## Rebekah Cain, Executive Director of Operations



#### Ericka Windon, Director of Human Resources



### SIGN-IN SHEET



#### Mission and Vision

The mission of FirstLine Schools is to create and inspire great open admissions public schools in New Orleans.

Our schools will prepare students for college, fulfilling careers, and a healthy life by nurturing students in mind, body, and spirit.



#### FIRSTLINE VISION:



#### **A**GENDA

- Who We Are
- Where we are going
- Operations Rol



#### 1990 - Summerbridge is Founded

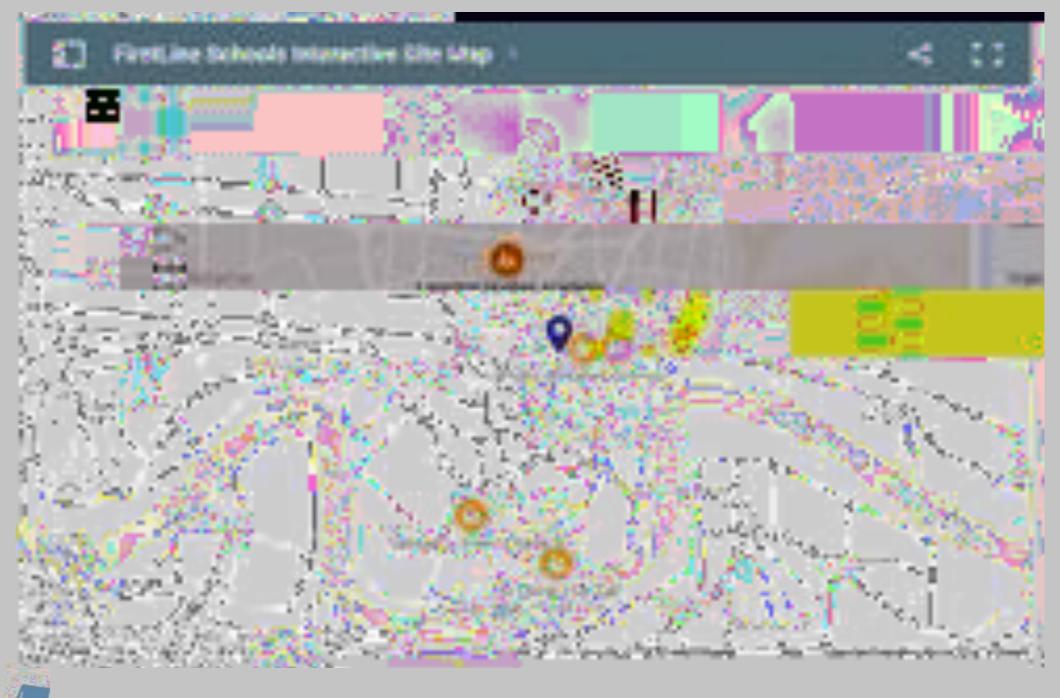
Summerbridge (now Breakthrough) is a program designed to help 5<sup>th</sup> and 6<sup>th</sup> grade students gain acceptance into top middle schools, often private or selective public magnet schools.

#### 1992 - James Lewis Extension School

Due to a lack of quality open-enrollment public schools, Jay Altman and the Summerbridge team founded James Lewis Extension School (JLES).



#### Who We Are: Our Schools



We currently have almost 500 employees serving approximately 3,500 students in New Orleans, with plans for growth in the next 3-5 years.



#### Core Belief - Vendor Partnerships

Creating, nurturing and developing mutually beneficial relationships with vendor partners and their employees will improve the effectiveness of school operations.

#### Vendors vs. Partners

Shifting from transactional and tactical vendor relationships to strategic and purposeful partnerships provides tangible business benefits including:

- Mission and vision alignment
- Improved communications
- Improved effectiveness of service delivery
- Reduced adjustment and recovery time
- Greater service accuracy
- Lower attrition of key employees

# PEO Anticipated Meeting Structure

- Daily/Weekly during transition
- Weekly
  - May have both weekly and Monthly with different attendees
- Quarterly: high level with additional people to discuss larger/longer term strategies/issues

## REQUIRED SUPPORT UNIQUE TO FIRSTLINE SCHOOLS

Recognition of daily schedule and academic calendar and how to properly support teachers and other school-based staff

Need for simple, <u>user-friendly</u> self-service tools and systems

Dedicated support for high-volume onboarding in advance of academic school year (100-200 new hires, depending on the year)

Ability to support frequent and time-sensitive data/reporting requirements for internal and external

#### RFP DETAILS - IMPORTANT NOTES

After this meeting, everyone that signed in to the sign-in sheet will receive an invitation to a google folder including the following files:

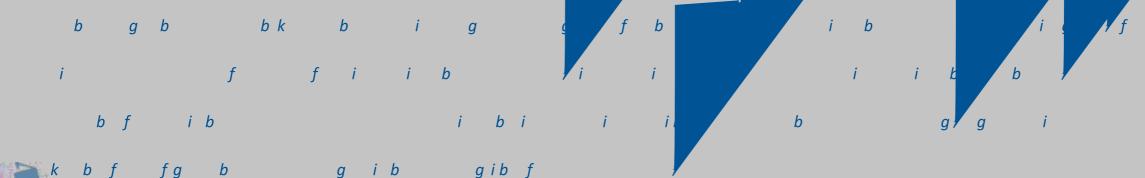
2018-2019 Benefits Guide

Rate Sheet

Medical Summary Plan Descript

Past year Loss Utilization Re

Current Census Data



#### RFP DETAILS - IMPORTANT NOTES

- While we currently have a variety of systems, we would prefer to use one integrated software platform if possible.
- This is a public RFP as we are funded via public money. Every part of this process is subject to public records requests.
- We will be posting the sign-in sheet and this presentation on our website.





#### QUESTIONS & ANSWERS

- Send all questions (in writing) to <u>reain@ firstlineschools.org</u>
- When updates are made to the Q&A document, an email will be sent to everyone that attended the pre-bid meeting (please ensure you have all signed in and included your email address).
- Answers are shared via a document posted to the RFP page of our website
- Questions are due by 3pm CT on Friday, November 16, 2018.
   Anything that arrives after this date/time will not be addressed. (Note that RFP states Tuesday, November 16 the correct date IS November 16.)
- Questions will be answered by 9am CT on Wednesday, November 21, 2018.

#### PROPOSAL SUBMISSION



### QUESTIONS?

