





[Redacted]

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FIRSTLINE VALUES

- “ Service
- “ Results
- “ Learning
- “ Collaboration
- “ Fun



FIRSTLINE'S ACADEMIC GROWTH

School	SPS Letter Grade	Growth rank citywide	Growth score
Arthur Ashe	C	9	97.8
Samuel J Green	C	3	102.9
Langston Hughes	C	4	101.3
Phillis Wheatley	C	19	92.3

3 of the top 10 K-8 Schools by Growth in New Orleans are FirstLine Schools

Green is the third highest performing school in the city in terms of growth and the highest performing open admissions school



WHERE WE ARE: EDUCATIONAL MODEL- STRATEGIC ANCHORS



Improving Operations,
Systems, and Support

Strategic & Performance
Management
"Annual goal setting
"Regular review of progress

Tools: Systems, Policies,
Practices
"Documented
"Data
"Resources & artifacts
"Continuous improvement
(feedback, consult, innovate)

Professional Learning
"PLCs, visits, workshops,
coaching
"Reviews – feedback
"Leadership and practitioner
"General and role specific

THE NEED



CENTRAL OFFICE FUNCTIONS- THEORY OF ACTION

To take as many operational responsibilities off the principals, without loss of decision making autonomy, so that they can focus on school culture, curriculum, instruction, and relationships with students, parents, and teachers.



OPERATIONS ROLE IN THE FIRSTLINE RENAISSANCE

“



Core Belief - Vendor Partnerships

Vendors vs. Partners

Shifting from transactional and tactical vendor relationships to strategic and purposeful partnerships provides tangible business benefits. Among them are:

- Mission and vision alignment

- Improved communications

Consultation Structure

Why have a formalized structure?

Consultation Structure

School-based

- “ Daily (15 mins)
 - [Link to sample dialogue](#)
- “ Weekly (30-60 mins)
 - [Link to sample notes](#) and dialogue

Network

- “ Weekly to Monthly

RFP DETAILS - IMPORTANT NOTES

- “ APPA Level 2 Requirements
Details are in the RFP
Questions about this expectation?
- “ Living Wage Requirements
Details are in the RFP
Questions about this expectation?
- “ Both of these requirements **MUST** be addressed in the proposal cost. We will be managing the bid awardee to these requirements.
- “ School Calendar - please see handout - this is the DRAFT school calendar for the 2018-19 school year. This is subject to change and will be confirmed prior to contract finalization.



QUESTIONS?

